



All-Pro Fasteners, Inc.

Manufacturing and Distributing Fasteners for Industry

Distribution · Manufacturing · VMI · Strategic Sourcing · Quality lab

Dear Valued Customer,

Last week the United States government increased the tariffs on the existing basket of Section 301 products from 10% tariffs to 25% tariffs. This most recent increase was announced and implemented within 6 days and came without much notice. Most indications had been that the trade discussions between United States and China were progressing well and a resolution was in sight however we now know there is further negotiation required.

The implementation of the action is for all products that enter the United States after June 1st, 2019. As products take 3-4 months to manufacturer and 1 month to ship, effectively all purchase orders placed by APF since February 2019 will have an additional increase of 15%. The affected harmonized tariff codes includes all fasteners except nuts. Your APF sales representative will contact you as needed to discuss the cost impact.

This is a fluid situation, however as always, we will do the best we can to mitigate these changes and challenges to our collective supply chains.

Thank you,

APF Management