

## **ALL-PRO** **CONNECT™**

And Today's Fastener  
Supply Requirements



### **INTRODUCTION**

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Ever since the pandemic of the early 2020s, fastener supply has been an issue for OEMs, construction companies, and maintenance personnel...almost anyone who depends on a reliable supply of fasteners to get their job done. There have been several contributors to this issue -- disruptions in Asia, unloading and transportation problems, personnel shortages, and more.

### **THE GENESIS OF ALL-PRO CONNECT™**

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All-Pro Fasteners, one of the leading domestic distributors of fasteners and related hardware, determined that there was no single answer to the issue of fastener supply reliability. Given the many factors that were contributing to supply disruptions, All-Pro concluded that the only solution would be a comprehensive approach to the issue. This conclusion led to All-Pro's development of its proprietary All-Pro Connect™ program. Today, All-Pro is helping a broad range of customers reliably meet their most demanding fastener supply requirements through the All-Pro Connect program.

#### **What is All-Pro Connect™?**

All-Pro Connect is a comprehensive approach to providing a reliable source of quality fasteners, where they need to be, when they need to be there. This program is based on the following elements, which together meet virtually any customer fastener supply requirements:

- Global Sourcing of Fasteners and Related Hardware – as a major distributor and in business for 45+ years, All-Pro has long-term relationships with a number of leading manufacturers, both global and domestic. Based on these relationships, All-Pro can usually find a reliable source for the fasteners you need.
- Domestic Manufacturing of Fasteners and Related Hardware – for fasteners that are difficult-to-source or meet unique applications, All-Pro's ISO-certified manufacturing arm, All-Pro Threaded Products™, can manufacture the fasteners you need until they can be reliably sourced.
- Advanced QA/QC Processes – ISO 9001-certified and supported by an A2LA-accredited Quality Assurance Lab, All-Pro provides comprehensive QA/QC testing of any fastener type. In addition, detailed Material Test Reports can be provided when required.
- VMI and JMI Services – for situations where a comprehensive approach to fastener inventory management is needed, All-Pro offers VMI or JMI programs that are specifically designed to meet the customer's unique requirements.
- Kitting Services – for applications where reliable kitting services can improve the efficiency of manufacturing or construction operations, All-Pro offers a wide range of kitting solutions. These services can include fasteners and related hardware, along with full assemblies.
- Custom Order Entry, Invoicing, Inventory Management, and Reporting – All-Pro can add to the efficiency of operations by collaborating with you to develop a comprehensive approach to your fastener supply efforts.

## Fastener Supply Experts – Making All-Pro Connect™ Work for You

The key to All-Pro Connect is the company's team of fastener supply experts. These professionals bring decades of experience to the job of providing the best fastener supply program, custom-designed to your specific situation. In addition to being knowledgeable in supply strategies, each of these individuals also has extensive experience in the fastener requirements of the following markets:

- Agricultural equipment
- Engineering and construction
- Heavy equipment
- Infrastructure
- Marine
- Metal buildings
- Manufacturing
- Oil and gas
- Petrochemical and refining
- Rail
- Solar energy
- Structural steel construction
- Tower and pole
- Wind energy

Based on their experience in these markets, the All-Pro Connect team has an in-depth understanding of the fastener performance required by the industry and the supply challenges associated with it.

## Find Out How All-Pro Connect™ Can Work for You

To learn more about how All-Pro Connect might work for your operation, simply send an email to [sales@apf.com](mailto:sales@apf.com) or call 800.361.6627. Let us know what industry you're in, and we'll connect you with an All-Pro market expert.



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